

SUNIL BOBALE

402/A, Om Siddhi Arcade,
Indraprastha Complex,
Navghar Road, Bhayander-
East, Thane – 401105.
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sunilbobale@gmail.com



PERSONAL INFORMATION

January 01, 1972

Birthday

Male

Gender

Married

Marital Status

INDIAN

Nationality

COMPUTER PROFICIENCY

Word 2010

Excel 2010

Power Point 2010

LANGUAGES

English

Hindi

Marathi

PROFESSIONAL ACCOMPLISHMENTS

▪ **Impact Information & Marketing Pvt. Ltd. (DSA of Standard chartered bank)** – Received three promotions Team Leader, Sales Manager & Territory Manager. Received certificate of professional development program from **NIS Sparta-1997** (sponsor by Standard Chartered Bank)

▪ **Standard Chartered Finance Ltd - Asst. Sales Manager (BIL)** - Achieved target of 1.20 crore through activity & financial consultant. Promoted to Sales Manager post.

▪ **Birla Sun Life Insurance Co. Ltd - Agency Manager** - Completed target of recruitment & team building in first three month. Achieved target through thirty five coded advisors.

CAREER OBJECTIVE

To be an asset of prestigious organization offering potential for professional challenge and growth in dynamic work environment thereby motivating me to utilize my career experience, interpersonal skills, and abilities to contribute to the organizations objectives, profitability and success

WORK EXPERIENCE

I-Square - Associate Partner Jan. 2021– Jan. 2022

- Generate business of cross sale (property), commercial, residential, etc.
- Focus on new project across Mumbai.
- Focus on sale & completing client's requirements.

Teamlease Services Ltd. - Sales Manager Oct. 2018 - April 2020

- Indiabulls Consumer Finance
- Growing the business of the company through sale executives
- Promoting DHANI mobile app.
- Generate business through activities and DSA.
- Recruitment of channel partners for DHANI mobile app.
- Handling a team of sales executives.

Square Yards Consulting Pvt. Ltd. - Manager Agency- Feb. 2018–Oct. 2018

- Generate business of cross sale (property) through CP.
- Focus on new project across Mumbai.
- Recruit more quality agent for product selling.
- Focus on sale & completing client's requirements.

Bricknfloor.com / 2DO Edutech LLP- Manager Sales- Feb. 2015–Dec. 2017

- Generate business of mobile apps. (software) through educational institutions.
- Recruit more quality agent for product selling.
- Focus on sale & completing client's requirements.

Bajaj Allianz Life Insurance Co Ltd.
Relationship Manager – July 2013 – January 2015

Nandi Insurance Broking & Risk Management Pvt. Ltd.
Senior Manager – Life – June 2010 – July 2013

Birla Sun life Insurance Co. Ltd.
Manager Agency - August 2006 - May 2010

Standard Chartered Finance Ltd.
Assistant Sales Manager (BIL) - July 2005 – July 2006

ICICI Bank Ltd.
Business Development Executive - February 2004 - June 2005

IMPACT Group of Co. (DSA-Standard Chartered Bank)
Territory Manager – April 1996 – November 2003

EDUCATION

Bachelor in Arts, July 1994 Mumbai University

Place :- _____

Sign:- _____